



Mulch Fund Raiser quick Facts for sales

Here is quick breakdown of how the program works:

1. Discuss the products with the prospective buyer.
 - a. The cost per bag delivered to their home or business.
 - i. Fine Hardwood Mulch = \$4.50 / bag
 - ii. Cedar Mulch = \$5.00 / bag
 - iii. Organic Compost = \$5.50 / bag
2. Three ways to earn money
 - a. Sell and deliver: 100% of profit of each bag sold and delivered
 - b. Sell only: 60% of profit for each bag sold
 - c. Deliver only: 40% of profit for each bag delivered
 - d. The seller will have the full right to deliver his orders to collect the full profit. The total profit varies by bag, but is approximately \$2.50 / bag
3. Scouts may sell any time between now and March 12th. All orders and payments must be in by the 12th of March. This could be an individual sales effort or a patrol sales blitz. That is up to you and your patrol.
4. An order form is provided. All information must be filled in so that the deliverer can make the delivery.
5. Scouts will deliver materials on the morning of March 20th. Please pick up mulch at Peachtree Construction office at 5801 Park Vista Circle for delivery between 8:00 AM and 12:00 PM that date.
6. Scouts deliver the bagged materials to the customer.