

## 2010 Popcorn information

Remember 2 out of 3 people will say yes... all you have to do is "Ask!"

### Take Order Sales Start – Saturday, September 18th

Below you will find: how to sell online, always and never tips, and most important REWARDS!!!

Sell online and face-to-face to hit your goal faster. Both ways of selling count toward your Scout Rewards.

1. Go to [scouts.trails-end.com](http://scouts.trails-end.com) to sign or create an account.
2. Choose your email template – and create your own Scout image to send emails to friends and family. Don't forget to follow up!
3. Go to Track My Online Sales to see who has made a purchase.

70% of popcorn sales will go to our local Scouting. 30% council and Troop Scout account. Why, Council? It helps to pay for district camps; maintenance and upgrades at Sid Richardson, Camp Tahuaya, Worth Ranch and others.

When you sell face-to-face: Take Orders

Set Your Goal: \$ \_\_\_\_\_

ALWAYS sell with another Scout or with an adult

NEVER enter anyone's home.

NEVER sell after dark unless you're with an adult

DON'T carry large amounts of cash

ALWAYS walk on the sidewalk and driveway

ALWAYS wear your class "A" uniform

ALWAYS smile and introduce yourself

ALWAYS tell your customers why you are selling popcorn

ALWAYS know the different kinds of popcorn you're selling.

ALWAYS say "Thank you!"

ALWAYS make a copy of your order form for next year.

Take orders due to T32 by Tuesday, Oct 26th along with full payment of popcorn.

If you have further questions please contact Mrs. Bugner [bugnerpam@gmail.com](mailto:bugnerpam@gmail.com) GOOD LUCK and have fun!!

#### Popcorn Prize list for 2010:

Think of the possibilities! Earn valuable gift cards. Best part no more Cub Scout prizes...Get what you want.

Sell 1 item earn a patch or pin

Sell \$250 - earn \$10 Walmart gift card

Sell \$350 - earn \$15 Walmart gift card

Sell \$450 - earn \$20 Walmart or Amazon.com gift card

BONUS Reward: - Sell \$600 Earn a marshmallow crossbow and patch (The \$600 club patch) in addition to your other rewards

Sett \$650 - earn \$30 Walmart or Amazon.com gift card

Sell \$850 - earn \$40 Walmart or Amazon.com gift card

Sell \$1,100 - earn \$55 Walmart or Amazon.com gift card

Sell \$1,300 - earn \$75 Walmart or Amazon.com gift card

Sell \$1,800 - earn \$110 Walmart or Amazon.com gift card

Sell \$2,300 - earn \$150 Walmart or Amazon.com gift card

Extra Bonus - Sell \$2,500 - from Trail's End, you will earn 6% of your total sales invested into your own collage scholarship account.

Combine online and face-to-face sales for even bigger rewards.

Have fun!!

Pam